



OptiGauge Precision Thickness Measurement

NEWS RELEASE

FOR IMMEDIATE RELEASE

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Lumetrics, Inc. Partners with Concept Machine Tool, Inc. to Bring Products and Services to Mid-West Markets

Rochester, New York, August 3, 2012 – Lumetrics® Inc. is pleased to announce that they have signed on Concept Machine Tool, Inc., as their sales representative. Concept Machine Tool is a full service machine tool dealer headquartered in Minneapolis, Minnesota. This addition to their sales force allows Lumetrics to market and sell their products to new customers, as well as provide better support to existing customers, which is expected to grow its business substantially.

Steve Kelly, Vice President of Sales at Lumetrics® is optimistic about the future of this business relationship with Concept Machine Tool, Inc., stating that “these professionals know their market and place a heavy emphasis on providing the gold standard of sales and support. They are well established in the marketplace- having been in operation since 1974. This partnership will allow us to meet the needs of our customers in the mid-west region, specifically the Dakotas, Minnesota, Iowa, Nebraska, and Wisconsin.”

Concept Machine Tool, equally enthusiastic about this new partnership, predicts that “forging a business relationship with Lumetrics, Inc. will allow us to provide the products and services to our existing customers who have long had a need for their technology but were previously unable to access it. We expect this to grow business with both companies, as well as provide world-class service and support to our existing and new customers.”

About Lumetrics®

Lumetrics® has invented an accurate, non-contact measurement system designed to reduce production cycle time, and enhance quality control for manufacturers of medical devices, optics, and industrial materials. Lumetrics® has installations of its OptiGauge™ thickness measurement system in six of the top 11 medical device manufacturers in the world. The systems measure balloons, catheters, stents, and many other medical products. Lumetrics® systems are deployed in quality control departments, R&D labs, and production floors providing real-time measurements to increase yields, reduce costs, and improve quality.



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About Concept Machine Tool, Inc.

Concept Machine Tool exclusively represents a variety of the finest machine tool manufacturers throughout the world and has kept abreast of technological change by representing the most sophisticated and advanced machines available today. Founded in 1974, the Concept Machine Tool team of highly qualified sales engineers, applications engineers, field service technicians, and administrative support, has been committed to providing the highest level of customer satisfaction, applications and service support to the manufacturing community.

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